"A STUDY ON INVESTOR'S SATISFACTION WITH MUTUAL FUND INVESTMENT SERVICES PROVIDED BY SBI,

ERODE DISTRICT" TAMILNADU.

By

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Abstract

❖ A mutual fund is a deposit from its account holders by the bank on their behalf. When you would like to invest in an equity fund, you could not invest directly in the share market. Accordingly, Equity Funds offers you another method of investing in shares instead of directly buying and selling them from the share market. It is the Fund Manager who decides the shares to buy and sell them. There is no commonly accepted or legal definition for Mutual fund. It is a loose term which embraces a wide variety of Investment companies. Broadly speaking, a mutual fund is an Investment company that invests generally in stock market. In fact, since 1993 Indian individual investors have got their first taste of stock market only through mutual Funds.

Key Words: Stock Market, Mutual Fund, Less Risk, Customer's Satisfaction.

INTRODUCTION

A mutual fund is a scheme in which several people invest their money for a common financial cause. Mutual Fund is the safest to invest the money in share market as it carries less risk and has promising returns. The advantages of mutual fund are **professional management**,

diversification, simplicity and liquidity. The disadvantages of mutual fund are high costs, over-diversification, tax consequences and the inability of management to guarantee a higher return. SBI mutual funding is considered to be most reliable mutual funds than others in India.

OBJECTIVES OF THE STUDY:

- To know the performance of mutual fund
- To know kinds of mutual fund in SBI
- To know the customer satisfaction on mutual fund investment and ROI
- To know the services and support of SBI to the customer's on mutual fund
- To analyse the awareness of SBI mutual funds among the respondents

SCOPE OF THE STUDY:

The scope of this study is to analyses investors' preference and satisfaction for investing in SBI mutual funds. The results of this study would help investors to know how to invest in the various schemes of SBI mutual funds by identifying factors or criteria that determine their performance in the market place. This study focuses on individual investor's perception and ideal funds and become investment savings.

RESERCH METHODOLOGY

Research methodology is a systematic way to solve a problem. To define any research problem & giving a suitable solution for any research, a sound research plan is adopted. The purpose of the study is to design the research procedure. This includes the overall design, the sampling procedure, the collection method and analysis and interpretation procedure.

TYPES OF DATA

For this study both primary and secondary data.

SAMPLE SIZE

Sample size refers to the number of respondents a researcher has selected for the survey and the total number of respondents selected for this study is 100 out of 1000+ respondents.

SAMPLING TECHNIQUE

Probability Sampling:

Probability sampling is that sampling procedure in which elements in the population have a known chance of being chosen as subjects in the sample. Sampling procedure used in the study is disproportionate stratified random sampling. The methodology used in this project is a probability sampling.

Simple Random Sampling:

Simple random sampling is a randomly selected sample from a larger sample or population, giving all the individuals in the sample an equal chance to be chosen. In a simple random sampling, individuals are chosen at random and not more than once to prevent a bias that would negatively affect the validity of the result of the experiment. Simple random sampling is the most widely used probability sampling method, probably because it is easy to implement. An important benefit of simple random sampling is that it allows researchers to use statistical methods to analyze sample results.

SAMPLING TOOLS

The statistical tool used in this method include

- ✓ Simple percentage method
- ✓ Chi-square test
- ✓ One way ANOVA

A) SIMPLE PERCENTAGE METHOD:

In this method, based on the opinion of the respondents, percentage is calculated for the respective scales of each factor.

Formula:

B) CHI-SQUARE TEST:

Formula:

 $X2 = \sum (Oi - Ei)2/Ei$

Where as

- Null Hypothesis (Ho): There is no difference in attributes
- ❖ Alternate Hypothesis (H1): There is a difference in attributes
- Level of significance $\alpha = 0.05$
- Degrees of freedom = (r-1)(c-1)
- Arr Expected frequency = R.T × C.T/G. T:

ONE WAY ANOVA ANALYSIS:

Calculating F:

F= <u>Variance between the categories</u> Variance with in the categories

The one-way analysis of variance (ANOVA) is used to determine whether there are any significant differences between the means of three or more independent groups, also called treatments. ANOVA compares the means between the groups and determines whether any of the means are significantly different from each other.

TABLE NO: 1

TABLE SHOWS THE EDUCATION QUALIFICATION OF THE RESPONDENTS

Education qualification	No.of respondents	Percentage
Higher Secondary	20	20
Under Graduate	35	35
Post Graduate	32	32
DIPLOMA HOLDERS	9	9
OTHER	4	4
Total	100	100

Source:Primary Data

INTERPRETATION

It is observed from the above table that 35 percent of the respondents are under graduate, 32 percent of the them are post graduates, 20 percent of the them Higher Secondary 9 percent of the them are diploma holders and 4 percent of the respondents are in others.

TABLE NO: 2

TABLE SHOWS THE INVESTMENT PREFERENCES OF THE RESPONDENTS

Preferences to investment	No.of respondents	Percentage
Equity	31	31
Debt	28	28
Hybrid	22	22
Solution oriented	13	13
Index (fund of funds)	6	6
Total	100	100

Source: Primary Data

INTERPRETATION

It is observed from the above table that 31 percent of respondents are equity, 28 percentage of the them debt, 22 percentage of the them hybrid, 13 percentage of them solution oriented and 6 percent of the index. Hence the majority i.e.31 percent of the respondents are equity.

TABLE NO: 3

TABLE SHOWS THE REASONS FOR MUTUAL FUND INVESTMENT BY THE RESPONDENTS

Particular	No.of respondents	Percentage
Safety and security	34	34
High return	26	26
Liquidity	24	24
Tax benefit	14	14
Other	2	2
Total	100	100

Source: Primary Data

INTERPRETATION

It is observed from the above table that 34 percent of respondents are safety and security, 26 percentage of the them high return, 24 percentage of them liquidity, 14 percentage of them tax benefit and 2 percent of the them others. Hence the majority i.e 34 percent of the respondents are safety and security.

TABLE NO: 4

TABLE SHOWS AMOUNT INVESTED PER ANNUM BY THE RESPONDENTS IN MUTUAL FUND

[Rupees per annum]

Particular	No.of respondents	Percentage
Below Rs. 50000	49	49
Rs.50000 to 100000	29	29
Rs. 100000 to 300000	20	20
Other above Rs. 300000	2	2
Total	100	100

Source: Primary Data

INTERPRETATION

It is observed from the above table that 49 percent of respondents are below Rs. 50000 per annum, 29 percentage of the them between Rs.50000 and Rs. 100000 per annum 20 percentage of them from Rs.100000 to Rs.300000 per annum and 2 percentage of the them others. Hence the majority i.e 49 percent of the respondents are below 50000.

TABLE NO: 5

TABLE SHOWS THE MFI SECTOR PREFERENCE BY THE RESPONDENTS

Particular	No.of respondents	Percentage
Oil and petroleum	16	16
Gold fund	24	24
Diversified equity fund	11	11
Power sector	20	20
Debt fund	9	9
Banking fund	14	14
Real estate fund	6	6
Total	100	100

Source:Primary Data

INTERPRETATION

It is observed from the above table that there were 24 percent of respondents are gold fund, 20 percentage of the them power sector, 16 percentage of them oil and petroleum, 14 percentage of the them banking fund, 11 percent of them diversified equity fund, 9 percentage of them debt fund and 6 percentage of them real estate fund. Hance the majority ie; 24 percent of the respondents and gold fund.

CHI-SQUARE TESTS FOR MFI SECTOR PREFERENCE AND CUSTOMERS SATISFACTION.

Null hypothesis (H1): There is no significance difference between mutual fund sector and SBI mutual fund satisfied

Alternate hypothesis (Ha1): There is significance difference between mutual fund sector and SBI mutual fund satisfied.

Case Processing Summary							
	Cases						
	V	Valid Missing Total					
	N Percent		N	N Percent		Percent	
Mutual fund sector * SBI	100	100.0%	0	0.0%	100	100.0%	
mutual fund satisfied							

Mutual fund Sector * SBI mutual fund satisfied Crosstabulation							
Count							
SBI mutual fund satisfied							
		Considera		highly			
		bly	Highly	Unsatisfie	Reasonabl	Unsatisf	
		satisfied satisfied d y satisfied ied					Total
Mutual fund	Banking fund	3	6	1	3	1	14
sector	Debt fund	2	1	1	5	0	9
	Diversified equity fund	6	2	0	3	0	11
	Gold fund	4	7	1	10	2	24
	Oil and petroleum	4	1	1	9	1	16

Power sector	3	4	1	10	2	20
Real estate fund	2	2	0	1	1	6
Total	24	23	5	41	7	100

Chi-Square Tests					
			Asymptotic Significance (2-		
	Value	df	sided)		
PeaRson Chi-Square	20.250 ^a	24	.682		
Likelihood Ratio	21.874	24	.587		
N of Valid Cases	100				
a. 29 cells (82.9%) have expected count less than 5. The minimum					
expected count is .30.					

Symmetric Measures					
			Approximate		
		Value	Significance		
Nominal by Nominal	Phi	.450	.682		
	Cramer's V	.225	.682		
N of Valid Cases		100			

Inference:

Since P value is lesser than 0.05 reject null hypothesis. Hence it is considered that there is no significance difference between mutual fund sector and SBI mutual fund satisfied

ANOVA FOR FACTORS RATE ON MF SATISFACTION OF THE RESPONDENTS.

Oneway

ANOVA							
Satisfication							
Sum of Mean							
	Squares	df	Square	F	Sig.		
Between	3.378	9	.375	.194	.994		
Groups							
Within Groups	174.182	90	1.935				
Total	177.560	99					

Post Hoc Tests

Multiple Comparisons

Dependent Variable: Satisfication

Борония	ent variable. S	ationoation	Mean			95% C	onfidence Interval
	(I) Factors	(J) Factors	Differe nce (I-	Std. Error	Sig.	Lower Bound	Upper Bound
		Fund's returns market return	092	.585	1.000	-1.99	1.81
		Performance of Fund manager	233	.596	1.000	-2.17	1.70
		Current Economic and Market conditions	400	.639	1.000	-2.47	1.67
	Historical	Type of schemes (growth, income, balanced & others)	.200	.622	1.000	-1.82	2.22
Tukey	performance	Expected Dividend	025	.660	1.000	-2.17	2.12
HSD	of fund	Advisor or broker or agent influence	.171	.576	1.000	-1.70	2.04
		Minimum investment or lot size	.171	.686	1.000	-2.05	2.40
		Security provided by the fund in terms of return	114	.686	1.000	-2.34	2.11
		Tax benefit	.100	.622	1.000	-1.92	2.12
	Fund's returns	Historical performance of fund	.092	.585	1.000	-1.81	1.99

		Performance of Fund					
	market return	manager	141	.557	1.000	-1.95	1.67
		Current Economic and Market conditions	308	.603	1.000	-2.26	1.65
		Type of schemes (growth, income, balanced & others)	.292	.585	1.000	-1.61	2.19
		Expected Dividend	.067	.625	1.000	-1.96	2.10
		Advisor or broker or agent influence	.264	.536	1.000	-1.47	2.00
		Minimum investment or lot size	.264	.652	1.000	-1.85	2.38
		Security provided by the fund in terms of return	022	.652	1.000	-2.14	2.09
		Tax benefit	.192	.585	1.000	-1.71	2.09
		Historical performance of fund	.233	.596	1.000	-1.70	2.17
	Performance	Fund's returns market return	.141	.557	1.000	-1.67	1.95
		Current Economic and Market conditions	167	.613	1.000	-2.16	1.82
		Type of schemes (growth, income, balanced & others)	.433	.596	.999	-1.50	2.37
	of Fund	Expected Dividend	.208	.635	1.000	-1.85	2.27
	manager	Advisor or broker or agent influence	.405	.547	.999	-1.37	2.18
		Minimum investment or lot size	.405	.662	1.000	-1.74	2.55
		Security provided by the fund in terms of return	.119	.662	1.000	-2.03	2.27
		Tax benefit	.333	.596	1.000	-1.60	2.27
		Historical performance of fund	.400	.639	1.000	-1.67	2.47
	Current	Fund's returns market return	.308	.603	1.000	-1.65	2.26
	Economic and Market	Performance of Fund manager	.167	.613	1.000	-1.82	2.16
	conditions	Type of schemes (growth, income, balanced & others)	.600	.639	.995	-1.47	2.67
		Expected Dividend	.375	.676	1.000	-1.82	2.57

		Advisor or broker or agent influence	.571	.594	.994	-1.36	2.50
		Minimum investment or lot size	.571	.701	.998	-1.70	2.85
		Security provided by the fund in terms of return	.286	.701	1.000	-1.99	2.56
		Tax benefit	.500	.639	.999	-1.57	2.57
		Historical performance of fund	200	.622	1.000	-2.22	1.82
		Fund's returns market return	292	.585	1.000	-2.19	1.61
	Type of	Performance of Fund manager	433	.596	.999	-2.37	1.50
	schemes (growth,	Current Economic and Market conditions	600	.639	.995	-2.67	1.47
	income,	Expected Dividend	225	.660	1.000	-2.37	1.92
	balanced & others)	Advisor or broker or agent influence	029	.576	1.000	-1.90	1.84
		Minimum investment or lot size	029	.686	1.000	-2.25	2.20
		Security provided by the fund in terms of return	314	.686	1.000	-2.54	1.91
		Tax benefit	100	.622	1.000	-2.12	1.92
		Historical performance of fund	.025	.660	1.000	-2.12	2.17
		Fund's returns market return	067	.625	1.000	-2.10	1.96
		Performance of Fund manager	208	.635	1.000	-2.27	1.85
	Expected	Current Economic and Market conditions	375	.676	1.000	-2.57	1.82
	Dividend	Type of schemes (growth, income, balanced & others)	.225	.660	1.000	-1.92	2.37
		Advisor or broker or agent influence	.196	.617	1.000	-1.80	2.20
		Minimum investment or lot size	.196	.720	1.000	-2.14	2.53
		Security provided by the fund in terms of return	089	.720	1.000	-2.43	2.25

		Tax benefit	.125	.660	1.000	-2.02	2.27
		Historical performance of fund	171	.576	1.000	-2.04	1.70
		Fund's returns market return	264	.536	1.000	-2.00	1.47
		Performance of Fund manager	405	.547	.999	-2.18	1.37
	Advisor or broker or	Current Economic and Market conditions	571	.594	.994	-2.50	1.36
	agent influence	Type of schemes (growth, income, balanced & others)	.029	.576	1.000	-1.84	1.90
		Expected Dividend	196	.617	1.000	-2.20	1.80
		Minimum investment or lot size	.000	.644	1.000	-2.09	2.09
		Security provided by the fund in terms of return	286	.644	1.000	-2.38	1.80
		Tax benefit	071	.576	1.000	-1.94	1.80
		Historical performance of fund	171	.686	1.000	-2.40	2.05
		Fund's returns market return	264	.652	1.000	-2.38	1.85
		Performance of Fund manager	405	.662	1.000	-2.55	1.74
	Minimum	Current Economic and Market conditions	571	.701	.998	-2.85	1.70
	investment or lot size	Type of schemes (growth, income, balanced & others)	.029	.686	1.000	-2.20	2.25
		Expected Dividend	196	.720	1.000	-2.53	2.14
		Advisor or broker or agent influence	.000	.644	1.000	-2.09	2.09
		Security provided by the fund in terms of return	286	.744	1.000	-2.70	2.13
		Tax benefit	071	.686	1.000	-2.30	2.15
	Security provided by the fund in terms of return	Historical performance of fund	.114	.686	1.000	-2.11	2.34
		Fund's returns market return	.022	.652	1.000	-2.09	2.14
		Performance of Fund manager	119	.662	1.000	-2.27	2.03

		Current Economic and Market conditions	286	.701	1.000	-2.56	1.99
		Type of schemes (growth, income, balanced & others)	.314	.686	1.000	-1.91	2.54
		Expected Dividend	.089	.720	1.000	-2.25	2.43
		Advisor or broker or agent influence	.286	.644	1.000	-1.80	2.38
		Minimum investment or lot size	.286	.744	1.000	-2.13	2.70
		Tax benefit	.214	.686	1.000	-2.01	2.44
		Historical performance of fund	100	.622	1.000	-2.12	1.92
		Fund's returns market return	192	.585	1.000	-2.09	1.71
		Performance of Fund manager	333	.596	1.000	-2.27	1.60
		Current Economic and Market conditions	500	.639	.999	-2.57	1.57
	Tax benefit	Type of schemes (growth, income, balanced & others)	.100	.622	1.000	-1.92	2.12
		Expected Dividend	125	.660	1.000	-2.27	2.02
		Advisor or broker or agent influence	.071	.576	1.000	-1.80	1.94
		Minimum investment or lot size	.071	.686	1.000	-2.15	2.30
		Security provided by the fund in terms of return	214	.686	1.000	-2.44	2.01
		Fund's returns market return	092	.624	1.000	-2.45	2.27
		Performance of Fund manager	233	.595	1.000	-2.51	2.05
Tamha ne	Historical performance	Current Economic and Market conditions	400	.632	1.000	-2.87	2.07
	of fund	Type of schemes (growth, income, balanced & others)	.200	.604	1.000	-2.14	2.54
		Expected Dividend	025	.699	1.000	-2.84	2.79
		Advisor or broker or agent influence	.171	.577	1.000	-2.04	2.39

	Minimum investment or lot size	.171	.729	1.000	-2.88	3.22
	Security provided by the fund in terms of return	114	.690	1.000	-2.96	2.73
	Tax benefit	.100	.605	1.000	-2.24	2.44
	Historical performance of fund	.092	.624	1.000	-2.27	2.45
	Performance of Fund manager	141	.577	1.000	-2.29	2.01
	Current Economic and Market conditions	308	.616	1.000	-2.66	2.05
Fund's returns	Type of schemes (growth, income, balanced & others)	.292	.587	1.000	-1.92	2.50
market	Expected Dividend	.067	.684	1.000	-2.66	2.80
return	Advisor or broker or agent influence	.264	.560	1.000	-1.80	2.33
	Minimum investment or lot size	.264	.715	1.000	-2.72	3.25
	Security provided by the fund in terms of return	022	.676	1.000	-2.79	2.74
	Tax benefit	.192	.588	1.000	-2.02	2.41
	Historical performance of fund	.233	.595	1.000	-2.05	2.51
	Fund's returns market return	.141	.577	1.000	-2.01	2.29
	Current Economic and Market conditions	167	.586	1.000	-2.44	2.11
Performance	Type of schemes (growth, income, balanced & others)	.433	.556	1.000	-1.68	2.55
of Fund	Expected Dividend	.208	.658	1.000	-2.48	2.89
manager	Advisor or broker or agent influence	.405	.527	1.000	-1.55	2.36
	Minimum investment or lot size	.405	.690	1.000	-2.56	3.37
	Security provided by the fund in terms of return	.119	.649	1.000	-2.61	2.85
	Tax benefit	.333	.557	1.000	-1.79	2.45
Current Economic	Historical performance of fund	.400	.632	1.000	-2.07	2.87

			I			
and Mark condition		.308	.616	1.000	-2.05	2.66
	Performance of Fund manager	.167	.586	1.000	-2.11	2.44
	Type of schemes (growth, income, balanced & others)	.600	.595	1.000	-1.74	2.94
	Expected Dividend	.375	.691	1.000	-2.44	3.19
	Advisor or broker or agent influence	.571	.568	1.000	-1.64	2.78
	Minimum investment or lot size	.571	.722	1.000	-2.49	3.63
	Security provided by the fund in terms of return	.286	.683	1.000	-2.56	3.14
	Tax benefit	.500	.596	1.000	-1.84	2.84
	Historical performance of fund	200	.604	1.000	-2.54	2.14
	Fund's returns market return	292	.587	1.000	-2.50	1.92
Type o	Performance of Fund manager	433	.556	1.000	-2.55	1.68
scheme (growth		600	.595	1.000	-2.94	1.74
income	, Expected Dividend	225	.666	1.000	-2.95	2.50
balanced others)		029	.537	1.000	-2.06	2.01
	Minimum investment or lot size	029	.698	1.000	-3.03	2.97
	Security provided by the fund in terms of return	314	.657	1.000	-3.08	2.46
	Tax benefit	100	.567	1.000	-2.29	2.09
	Historical performance of fund	.025	.699	1.000	-2.79	2.84
Expecte	Fund's returns market return	067	.684	1.000	-2.80	2.66
Dividen	Performance of Fund manager	208	.658	1.000	-2.89	2.48
	Current Economic and Market conditions	375	.691	1.000	-3.19	2.44

	Type of schemes (growth, income, balanced & others)	.225	.666	1.000	-2.50	2.95
	Advisor or broker or agent influence	.196	.642	1.000	-2.45	2.84
	Minimum investment or lot size	.196	.781	1.000	-3.06	3.46
	Security provided by the fund in terms of return	089	.745	1.000	-3.19	3.01
	Tax benefit	.125	.667	1.000	-2.60	2.85
	Historical performance of fund	171	.577	1.000	-2.39	2.04
	Fund's returns market return	264	.560	1.000	-2.33	1.80
	Performance of Fund manager	405	.527	1.000	-2.36	1.55
Advisor or broker or	Current Economic and Market conditions	571	.568	1.000	-2.78	1.64
agent influence	Type of schemes (growth, income, balanced & others)	.029	.537	1.000	-2.01	2.06
	Expected Dividend	196	.642	1.000	-2.84	2.45
	Minimum investment or lot size	.000	.675	1.000	-2.95	2.95
	Security provided by the fund in terms of return	286	.633	1.000	-2.99	2.41
	Tax benefit	071	.538	1.000	-2.11	1.97
	Historical performance of fund	171	.729	1.000	-3.22	2.88
	Fund's returns market return	264	.715	1.000	-3.25	2.72
Minimum	Performance of Fund manager	405	.690	1.000	-3.37	2.56
investment or lot size	Current Economic and Market conditions	571	.722	1.000	-3.63	2.49
	Type of schemes (growth, income, balanced & others)	.029	.698	1.000	-2.97	3.03
	Expected Dividend	196	.781	1.000	-3.46	3.06
	Advisor or broker or agent influence	.000	.675	1.000	-2.95	2.95

		Security provided by the fund in terms of return	286	.774	1.000	-3.58	3.01
		Tax benefit	071	.698	1.000	-3.07	2.93
		Historical performance of fund	.114	.690	1.000	-2.73	2.96
		Fund's returns market return	.022	.676	1.000	-2.74	2.79
		Performance of Fund manager	119	.649	1.000	-2.85	2.61
pro	Security rovided by	Current Economic and Market conditions	286	.683	1.000	-3.14	2.56
	ne fund in terms of	Type of schemes (growth, income, balanced & others)	.314	.657	1.000	-2.46	3.08
	return	Expected Dividend	.089	.745	1.000	-3.01	3.19
		Advisor or broker or agent influence	.286	.633	1.000	-2.41	2.99
		Minimum investment or lot size	.286	.774	1.000	-3.01	3.58
		Tax benefit	.214	.658	1.000	-2.56	2.99
		Historical performance of fund	100	.605	1.000	-2.44	2.24
		Fund's returns market return	192	.588	1.000	-2.41	2.02
		Performance of Fund manager	333	.557	1.000	-2.45	1.79
		Current Economic and Market conditions	500	.596	1.000	-2.84	1.84
Та	ax benefit	Type of schemes (growth, income, balanced & others)	.100	.567	1.000	-2.09	2.29
		Expected Dividend	125	.667	1.000	-2.85	2.60
		Advisor or broker or agent influence	.071	.538	1.000	-1.97	2.11
		Minimum investment or lot size	.071	.698	1.000	-2.93	3.07
		Security provided by the fund in terms of return	214	.658	1.000	-2.99	2.56

Homogeneous Subsets

Satisfication							
			Subset for alpha = 0.05				
	Factors	N	1				
Tukey HSD ^{a,b}	Type of schemes (growth, income, balanced & others)	10	3.40				
	Advisor or broker or agent influence	14	3.43				
	Minimum investment or lot size	7	3.43				
	Tax benefit	10	3.50				
	Historical performance of fund	10	3.60				
	Expected Dividend	8	3.63				
	Fund's returns market return	13	3.69				
	Security provided by the fund in terms of return	7	3.71				
	Performance of Fund manager	12	3.83				
	Current Economic and Market conditions	9	4.00				
	Sig.		.995				
Means for groups in homogeneous subsets are displayed.							
a. Uses Harmonic Mean Sample Size = 9.492.							
b. The group size	s are unequal. The harmonic me	ean of the gro	oup sizes is used.				
Type I error levels	are not guaranteed.						

Inference:

Since P value is lesser than 0.05 reject null hypothesis. Hence it is considered that there is no significance difference among age group and impact of factors while investing in mutual funds.

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